

## Services and Infrastructure Outlook Survey for Q1:2021-22

Today, the Reserve Bank released the results of 29<sup>th</sup> round of its quarterly services and infrastructure outlook survey (SIOS). This forward-looking survey, being conducted since Q1:2014-15, captures qualitative assessment and expectations of Indian companies in the services and infrastructure sectors on a set of business parameters relating to demand conditions, price situation and other business conditions. 836 companies provided their assessment for Q1:2021-22 and expectations for Q2:2021-22 in the latest round of the survey, which was conducted during April-June 2021.<sup>1</sup> Owing to uncertainty driven by the COVID-19 pandemic, an additional block was included in this round of the survey for assessing the outlook on key parameters for two quarters ahead as well as three quarters ahead.

### Highlights:

#### A. Services Sector

##### **Assessment for Q1:2021-22**

- Services sector enterprises assessed significant deterioration in the overall business situation as well as in their turnover during Q1:2021-22 due to the second wave of COVID-19 pandemic and the associated restrictions (Chart 1 and Table A).
- Respondent's assessment on full-time employees turned negative during the quarter.
- Services companies reported continued input cost pressures and some increase in selling prices during Q1:2021-22.
- The sentiments on profit margins deteriorated further.

##### **Expectations for Q2:2021-22**

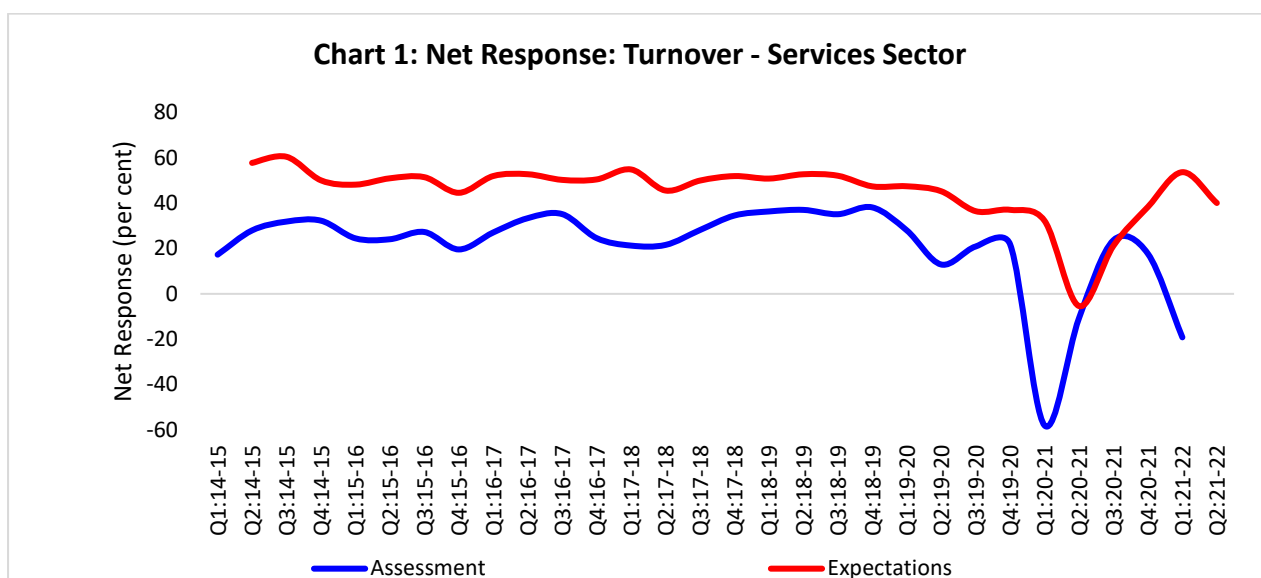
- Service sector companies are optimistic about the overall business situation as well as turnover in Q2:2021-22 (Chart 1).
- Both full-time and part-time employment are expected to expand in the next quarter.
- Respondents expect input costs pressures and cost of finance to increase and selling prices to harden further in Q2:2021-22.
- Profit margins are envisaged to improve.

##### **Expectations for Q3:2021-22 and Q4:2021-22**

- Gradual improvement is expected for overall business situation, turnover and employment over the next two quarters (Table C).
- Enterprises expect input cost pressures to continue.
- Selling prices are anticipated to rise and remain elevated through Q4:2021-22.

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<sup>1</sup> The survey results reflect the respondents' views, which are not necessarily shared by the Reserve Bank. Results of the previous survey round were released on the Bank's website on [April 07, 2021](#). This round of the survey was launched on [April 22, 2021](#) and results were compiled with data received till June 30, 2021.



## **B. Infrastructure Sector**

### **Assessment for Q1:2021-22**

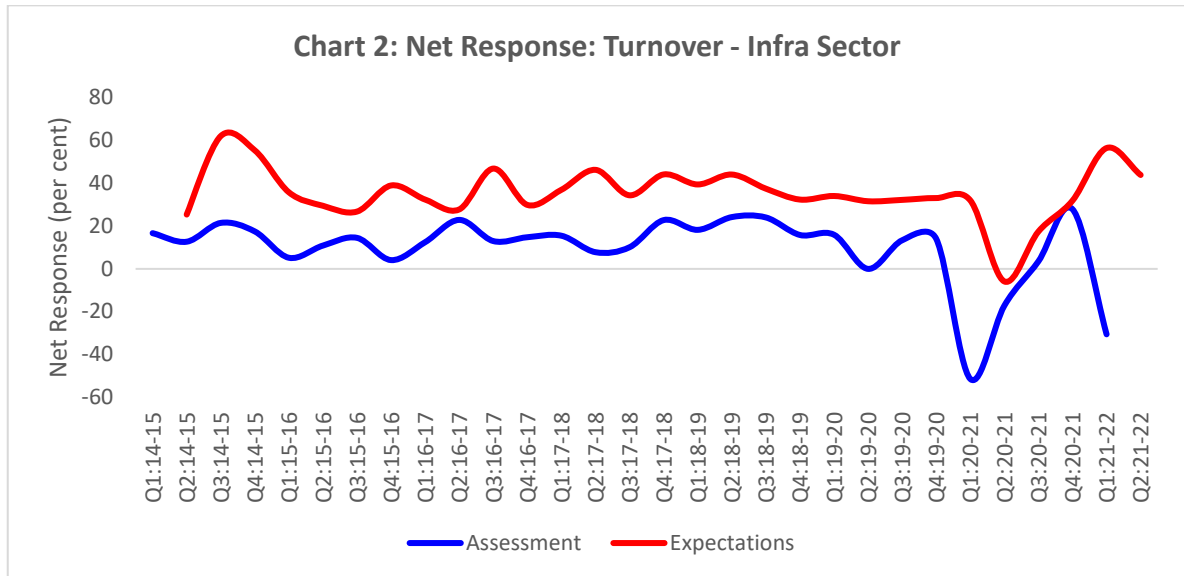
- Infrastructure companies gauged sharp downtick in the overall business situation as well as turnover (Chart 2 and Table B).
- Respondents assessed deterioration in both full-time and part-time employment conditions, resulting in lower salary outgo.
- Infrastructure companies perceived continued pressure from input costs but easier cost of finance during Q1:2021-22.

### **Expectations for Q2:2021-22**

- The realized assessment for Q1:2021-22 in the latest round was much lower than original expectations for the same quarter collected in the previous round, largely due to the second wave of COVID-19 pandemic; demand conditions are expected to improve in Q2:2021-22 (Chart 2 and Table B).
- Respondents expect improvement in both full-time and part-time employment.
- Anticipating higher input cost pressures, selling prices are expected to increase further in Q2:2021-22.

### Expectations for Q3:2021-22 and Q4:2021-22

- Overall business situation and demand conditions are expected to gradually improve during Q3 and Q4 of 2021-22 (Table D).
- Input cost pressure is expected to increase further and selling prices are expected to rise.



## Summary of Net Responses<sup>2</sup> on Survey Parameters

Table A: Services Sector				
(per cent)				
Parameters	Assessment period		Expectations period	
	Q4:20-21	Q1:21-22	Q1:21-22	Q2:21-22
Overall Business Situation	20.9	-15.9	50.1	45.0
Turnover	17.7	-19.2	53.7	40.1
Full-time Employees	5.6	-6.6	28.7	30.5
Part-time Employees	4.7	4.3	19.4	39.1
Availability of Finance	14.6	-11.0	39.1	35.5
Cost of Finance	-3.9	-3.0	-22.3	-37.2
Salary & Wages	-16.2	-5.0	-41.6	-32.0
Cost of Inputs	-25.4	-27.0	-43.2	-45.2
Selling Price	3.6	11.1	31.2	37.2
Profit Margin	-5.6	-20.0	32.5	28.9
Inventories	3.6	2.1	21.1	32.0
Technical/Service Capacity	21.5	13.7	40.9	42.7
Physical Investment	12.4	9.3	31.1	41.5

Table B: Infrastructure Sector				
(per cent)				
Parameters	Assessment period		Expectations period	
	Q4:20-21	Q1:21-22	Q1:21-22	Q2:21-22
Overall Business Situation	20.5	-27.0	64.3	50.5
Turnover	27.9	-30.6	56.5	43.9
Full-time Employees	-7.1	-16.8	24.1	32.1
Part-time Employees	4.2	-3.3	14.7	49.2
Availability of Finance	7.1	-22.1	25.0	38.3
Cost of Finance	-16.7	5.1	-30.5	-41.0
Salary & Wages	-10.7	3.2	-39.2	-37.8
Cost of Inputs	-44.7	-37.3	-44.4	-62.4
Selling Price	4.2	0.9	18.8	50.5
Profit Margin	-11.1	-30.8	22.8	34.7
Inventories	18.4	0.9	26.8	42.4
Technical/Service Capacity	11.1	6.0	21.4	69.6
Physical Investment	7.9	10.8	24.2	68.8

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<sup>2</sup> Net Response (NR) is the difference between the percentage of respondents reporting optimism and those reporting pessimism. It ranges between -100 to 100. Positive value indicates expansion/optimism and negative value indicates contraction/pessimism. In other words,  $NR = (I - D)$ ; where, I is the percentage response of 'Increase/optimism', D is the percentage response of 'Decrease/pessimism' and E is the percentage response as 'no change/ equal' (i.e.,  $I+D+E=100$ ). For example, increase in turnover is optimism whereas decrease in cost of inputs is optimism.

**Expectations of Select Parameters for extended period – Net response (in per cent)**

<b>Table C: Services Sector</b>				
<b>Parameter</b>	<b>Round 28</b>	<b>Round 29</b>		
	<b>Q1:2021-22</b>	<b>Q2:2021-22</b>	<b>Q3:2021-22</b>	<b>Q4:2021-22</b>
Overall Business Situation	50.1	45.0	53.9	59.4
Turnover	53.7	40.1	53.6	56.7
Full-time Employees	28.7	30.5	45.0	44.5
Part-time Employees	19.4	39.1	51.6	52.7
Cost of Inputs	-43.2	-45.2	-49.6	-51.3
Selling Price	31.2	37.2	47.4	45.7

<b>Table D: Infrastructure Sector</b>				
<b>Parameter</b>	<b>Round 28</b>	<b>Round 29</b>		
	<b>Q1:2021-22</b>	<b>Q2:2021-22</b>	<b>Q3:2021-22</b>	<b>Q4:2021-22</b>
Overall Business Situation	64.3	50.5	55.4	62.9
Turnover	56.5	43.9	57.5	61.3
Full-time Employees	24.1	32.1	48.1	48.1
Part-time Employees	14.7	49.2	70.7	69.5
Cost of Inputs	-44.4	-62.4	-69.5	-69.1
Selling Price	18.8	50.5	58.0	57.0

**Note:** [Please see the excel file for time series data.](#)

## Services Sector

**Table S1: Assessment and Expectation for Overall Business Situation** (Percentage responses)@

Quarter	Assessment				Expectation			
	Better	No Change	Worse	Net response <sup>#</sup>	Better	No Change	Worse	Net response
Q1:20-21	7.4	31.3	61.3	<b>-53.9</b>	43.8	45.8	10.4	<b>33.4</b>
Q2:20-21	26.4	42.4	31.1	<b>-4.7</b>	29.0	43.9	27.1	<b>1.9</b>
Q3:20-21	43.2	44.5	12.3	<b>30.9</b>	40.3	46.3	13.4	<b>27.0</b>
Q4:20-21	39.2	42.4	18.3	<b>20.9</b>	50.4	43.7	5.9	<b>44.5</b>
Q1:21-22	22.8	38.5	38.7	<b>-15.9</b>	59.3	31.5	9.2	<b>50.1</b>
Q2:21-22					51.9	41.1	6.9	<b>45.0</b>

'Increase' in Overall business situation is optimistic.

@: Due to rounding off percentage may not add up to 100.

#: Net Response (NR) is the difference of percentage of the respondents reporting optimism and that reporting pessimism.

The range is -100 to 100. Any value greater than zero indicates expansion/ optimism and any value less than zero indicates contraction/ pessimism.

**Table S2: Assessment and Expectation for Turnover** (Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	9.0	23.9	67.1	<b>-58.1</b>	46.6	39.1	14.3	<b>32.2</b>
Q2:20-21	28.0	33.2	38.7	<b>-10.7</b>	30.4	33.9	35.8	<b>-5.4</b>
Q3:20-21	43.7	36.3	20.0	<b>23.7</b>	40.5	40.2	19.3	<b>21.2</b>
Q4:20-21	38.1	41.6	20.3	<b>17.7</b>	48.6	41.1	10.3	<b>38.4</b>
Q1:21-22	20.5	39.7	39.7	<b>-19.2</b>	62.3	29.1	8.6	<b>53.7</b>
Q2:21-22					49.0	42.2	8.8	<b>40.1</b>

'Increase' in Turnover is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S3: Assessment and Expectation for Full-time Employees** (Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	11.6	63.5	24.8	<b>-13.2</b>	28.3	62.8	8.9	<b>19.4</b>
Q2:20-21	15.2	60.9	24.0	<b>-8.8</b>	13.4	68.7	17.9	<b>-4.6</b>
Q3:20-21	24.9	59.8	15.3	<b>9.5</b>	17.0	70.0	13.0	<b>4.0</b>
Q4:20-21	19.6	66.3	14.1	<b>5.6</b>	22.9	69.5	7.5	<b>15.4</b>
Q1:21-22	14.4	64.6	21.0	<b>-6.6</b>	35.2	58.2	6.6	<b>28.7</b>
Q2:21-22					34.4	61.7	3.9	<b>30.5</b>

'Increase' in Full-time Employees is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S4: Assessment and Expectation for Part-time Employees**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	4.5	62.9	32.6	<b>-28.1</b>	15.4	74.1	10.6	<b>4.8</b>
Q2:20-21	8.3	68.1	23.6	<b>-15.4</b>	8.5	70.4	21.2	<b>-12.7</b>
Q3:20-21	10.0	75.7	14.3	<b>-4.3</b>	9.5	77.2	13.3	<b>-3.8</b>
Q4:20-21	16.3	72.1	11.6	<b>4.7</b>	15.0	76.7	8.3	<b>6.6</b>
Q1:21-22	16.8	70.8	12.4	<b>4.3</b>	26.6	66.3	7.1	<b>19.4</b>
Q2:21-22					43.2	52.7	4.1	<b>39.1</b>

'Increase' in Part-time Employees is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S5: Assessment and Expectation for Availability of Finance**

(Percentage responses)

Quarter	Assessment				Expectation			
	Improve	No Change	Worsen	Net response	Improve	No Change	Worsen	Net response
Q1:20-21	9.7	66.3	23.9	<b>-14.2</b>	24.0	65.9	10.1	<b>13.9</b>
Q2:20-21	15.4	68.0	16.6	<b>-1.1</b>	15.9	66.6	17.5	<b>-1.7</b>
Q3:20-21	21.3	68.0	10.7	<b>10.7</b>	17.7	69.9	12.4	<b>5.3</b>
Q4:20-21	31.0	52.7	16.4	<b>14.6</b>	25.5	65.9	8.6	<b>16.9</b>
Q1:21-22	14.2	60.6	25.2	<b>-11.0</b>	47.6	43.9	8.5	<b>39.1</b>
Q2:21-22					40.5	54.4	5.1	<b>35.5</b>

'Improve' in Availability of Finance is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S6: Assessment and Expectation for Cost of Finance**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	21.4	62.9	15.7	<b>-5.7</b>	13.4	76.6	10.0	<b>-3.4</b>
Q2:20-21	15.1	69.7	15.1	<b>0.0</b>	18.1	68.9	13.0	<b>-5.1</b>
Q3:20-21	16.8	70.9	12.3	<b>-4.6</b>	13.5	75.1	11.4	<b>-2.2</b>
Q4:20-21	19.0	65.9	15.1	<b>-3.9</b>	17.0	74.6	8.5	<b>-8.5</b>
Q1:21-22	18.6	65.9	15.5	<b>-3.0</b>	34.1	54.2	11.8	<b>-22.3</b>
Q2:21-22					41.2	54.7	4.1	<b>-37.2</b>

'Decrease' in Cost of Finance is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S7: Assessment and Expectation for Salary/Wages**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	13.2	61.2	25.6	<b>12.3</b>	39.2	57.8	3.0	<b>-36.2</b>
Q2:20-21	16.9	66.4	16.7	<b>-0.3</b>	15.8	66.2	18.0	<b>2.3</b>
Q3:20-21	23.7	64.5	11.7	<b>-12.0</b>	19.0	71.6	9.5	<b>-9.5</b>
Q4:20-21	24.5	67.3	8.3	<b>-16.2</b>	26.4	67.6	6.0	<b>-20.3</b>
Q1:21-22	16.4	72.1	11.4	<b>-5.0</b>	45.2	51.2	3.6	<b>-41.6</b>
Q2:21-22					34.8	62.5	2.8	<b>-32.0</b>

'Decrease' in Salary/Wages is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S8: Assessment and Expectation for Cost of Inputs**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	24.5	58.8	16.7	-7.8	32.6	62.7	4.7	-28.0
Q2:20-21	34.6	56.9	8.4	-26.2	25.8	63.6	10.6	-15.2
Q3:20-21	33.2	61.5	5.2	-28.0	30.6	63.1	6.4	-24.2
Q4:20-21	31.4	62.5	6.0	-25.4	34.0	61.1	4.8	-29.2
Q1:21-22	34.6	57.8	7.6	-27.0	46.0	51.1	2.9	-43.2
Q2:21-22					47.5	50.2	2.3	-45.2

'Decrease' in Cost of Inputs is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S9: Assessment and Expectation for Selling Price**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	3.0	71.2	25.8	-22.9	12.5	76.0	11.4	1.1
Q2:20-21	6.1	75.1	18.8	-12.6	6.1	75.4	18.6	-12.5
Q3:20-21	7.0	76.0	16.9	-9.9	7.8	79.1	13.2	-5.4
Q4:20-21	20.4	62.9	16.7	3.6	11.3	77.7	11.0	0.3
Q1:21-22	19.1	73.0	7.9	11.1	37.5	56.1	6.3	31.2
Q2:21-22					39.2	58.9	1.9	37.2

'Increase' in Selling Price is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S10: Assessment and Expectation for Profit Margin**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	3.5	37.7	58.7	-55.2	23.0	59.7	17.3	5.7
Q2:20-21	12.4	45.8	41.9	-29.5	13.4	48.5	38.1	-24.8
Q3:20-21	19.0	50.8	30.2	-11.1	20.5	52.7	26.8	-6.3
Q4:20-21	20.7	53.1	26.2	-5.6	21.6	58.3	20.2	1.4
Q1:21-22	13.5	53.0	33.5	-20.0	44.5	43.5	12.0	32.5
Q2:21-22					38.6	51.7	9.7	28.9

'Increase' in Profit Margin is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S11: Assessment and Expectation for Inventories**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	13.5	63.5	23.0	-9.6	16.9	73.9	9.2	7.7
Q2:20-21	14.4	65.3	20.3	-5.9	14.5	68.8	16.7	-2.2
Q3:20-21	17.9	70.2	11.9	6.0	15.9	69.6	14.6	1.3
Q4:20-21	15.0	73.7	11.3	3.6	20.6	71.2	8.3	12.3
Q1:21-22	14.4	73.3	12.3	2.1	29.6	61.9	8.5	21.1
Q2:21-22					36.0	60.1	3.9	32.0

'Increase' in Inventories is optimistic. Footnotes @ and # given in Table 1 are applicable here.



**Table S12: Assessment and Expectation for Technical/Service Capacity** (Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	9.2	79.2	11.5	<b>-2.3</b>	16.8	81.3	2.0	<b>14.8</b>
Q2:20-21	12.5	80.6	6.9	<b>5.6</b>	13.9	78.6	7.5	<b>6.3</b>
Q3:20-21	14.6	81.5	3.9	<b>10.7</b>	14.8	80.1	5.2	<b>9.6</b>
Q4:20-21	25.5	70.5	4.0	<b>21.5</b>	16.8	79.4	3.8	<b>13.1</b>
Q1:21-22	18.6	76.4	4.9	<b>13.7</b>	42.5	55.9	1.6	<b>40.9</b>
Q2:21-22					44.4	54.0	1.7	<b>42.7</b>

'Increase' in Technical/Service Capacity is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table S13: Assessment and Expectation for Physical Investment** (Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	11.7	72.8	15.6	<b>-3.9</b>	15.4	79.5	5.1	<b>10.2</b>
Q2:20-21	8.0	82.7	9.3	<b>-1.4</b>	13.9	75.3	10.8	<b>3.2</b>
Q3:20-21	13.2	79.4	7.4	<b>5.7</b>	8.5	84.0	7.5	<b>1.1</b>
Q4:20-21	18.0	76.4	5.6	<b>12.4</b>	14.0	80.8	5.2	<b>8.7</b>
Q1:21-22	14.6	80.2	5.3	<b>9.3</b>	34.7	61.8	3.6	<b>31.1</b>
Q2:21-22					42.8	55.9	1.3	<b>41.5</b>

'Increase' in Physical Investment is optimistic. Footnotes @ and # given in Table 1 are applicable here.

## Infrastructure Sector

**Table I1: Assessment and Expectation for Overall Business Situation**

(Percentage responses)<sup>@</sup>

Quarter	Assessment				Expectation			
	Better	No Change	Worse	Net response <sup>#</sup>	Better	No Change	Worse	Net response
Q1:20-21	13.3	28.6	58.1	<b>-44.8</b>	50.8	40.0	9.2	<b>41.5</b>
Q2:20-21	25.2	38.6	36.2	<b>-11.0</b>	29.5	46.7	23.8	<b>5.7</b>
Q3:20-21	35.2	45.8	19.0	<b>16.2</b>	34.4	46.1	19.5	<b>14.8</b>
Q4:20-21	42.0	36.4	21.6	<b>20.5</b>	47.1	43.5	9.4	<b>37.7</b>
Q1:21-22	16.7	39.5	43.8	<b>-27.0</b>	70.2	23.8	6.0	<b>64.3</b>
Q2:21-22					56.6	37.4	6.0	<b>50.5</b>

'Increase' in Overall business situation is optimistic.

@: Due to rounding off percentage may not add up to 100.

#: Net Response (NR) is the difference of percentage of the respondents reporting optimism and that reporting pessimism. The range is -100 to 100. Any value greater than zero indicates expansion/ optimism and any value less than zero indicates contraction/ pessimism.

**Table I2: Assessment and Expectation for Turnover**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	9.7	29.1	61.2	<b>-51.5</b>	42.2	47.7	10.2	<b>32.0</b>
Q2:20-21	23.4	35.9	40.6	<b>-17.2</b>	24.5	45.1	30.4	<b>-5.9</b>
Q3:20-21	29.8	44.0	26.2	<b>3.5</b>	38.1	41.3	20.6	<b>17.5</b>
Q4:20-21	47.7	32.6	19.8	<b>27.9</b>	41.8	48.2	9.9	<b>31.9</b>
Q1:21-22	13.9	41.6	44.5	<b>-30.6</b>	61.2	34.1	4.7	<b>56.5</b>
Q2:21-22					51.1	41.8	7.1	<b>43.9</b>

'Increase' in Turnover is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I3: Assessment and Expectation for Full-time Employees**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	4.8	68.3	26.9	<b>-22.1</b>	20.5	70.1	9.4	<b>11.0</b>
Q2:20-21	3.9	66.1	29.9	<b>-26.0</b>	7.7	70.2	22.1	<b>-14.4</b>
Q3:20-21	7.1	71.6	21.3	<b>-14.2</b>	8.8	74.4	16.8	<b>-8.0</b>
Q4:20-21	11.9	69.0	19.0	<b>-7.1</b>	14.3	74.3	11.4	<b>2.9</b>
Q1:21-22	9.3	64.6	26.1	<b>-16.8</b>	31.3	61.4	7.2	<b>24.1</b>
Q2:21-22					36.1	59.9	4.0	<b>32.1</b>

'Increase' in Full-time Employees is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I4: Assessment and Expectation for Part-time Employees**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	3.9	63.1	33.0	<b>-29.1</b>	10.2	81.3	8.6	<b>1.6</b>
Q2:20-21	5.6	69.6	24.8	<b>-19.2</b>	9.8	71.6	18.6	<b>-8.8</b>
Q3:20-21	8.7	76.8	14.5	<b>-5.8</b>	10.6	76.4	13.0	<b>-2.4</b>
Q4:20-21	15.3	73.6	11.1	<b>4.2</b>	12.6	77.8	9.6	<b>3.0</b>
Q1:21-22	11.0	74.7	14.3	<b>-3.3</b>	23.5	67.6	8.8	<b>14.7</b>
Q2:21-22					52.5	44.2	3.3	<b>49.2</b>

'Increase' in Part-time Employees is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I5: Assessment and Expectation for Availability of Finance**

(Percentage responses)

Quarter	Assessment				Expectation			
	Improve	No Change	Worsen	Net response	Improve	No Change	Worsen	Net response
Q1:20-21	7.0	64.0	29.0	<b>-22.0</b>	25.2	64.2	10.6	<b>14.6</b>
Q2:20-21	14.4	60.8	24.8	<b>-10.4</b>	14.7	66.7	18.6	<b>-3.9</b>
Q3:20-21	18.6	62.1	19.3	<b>-0.7</b>	21.8	58.1	20.2	<b>1.6</b>
Q4:20-21	24.7	57.6	17.6	<b>7.1</b>	23.0	64.0	12.9	<b>10.1</b>
Q1:21-22	10.0	57.9	32.1	<b>-22.1</b>	35.7	53.6	10.7	<b>25.0</b>
Q2:21-22					44.9	48.5	6.6	<b>38.3</b>

'Improve' in Availability of Finance is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I6: Assessment and Expectation for Cost of Finance**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	29.1	56.3	14.6	<b>-14.6</b>	23.2	66.4	10.4	<b>-12.8</b>
Q2:20-21	24.4	63.4	12.2	<b>-12.2</b>	28.7	59.4	11.9	<b>-16.8</b>
Q3:20-21	20.3	73.2	6.5	<b>-13.8</b>	27.6	65.9	6.5	<b>-21.1</b>
Q4:20-21	25.0	66.7	8.3	<b>-16.7</b>	24.6	68.1	7.2	<b>-17.4</b>
Q1:21-22	15.9	63.0	21.0	<b>5.1</b>	31.7	67.1	1.2	<b>-30.5</b>
Q2:21-22					44.6	51.7	3.7	<b>-41.0</b>

'Decrease' in Cost of Finance is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I7: Assessment and Expectation for Salary/Wages**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	18.6	59.8	21.6	<b>2.9</b>	37.5	61.7	0.8	<b>-36.7</b>
Q2:20-21	12.0	64.8	23.2	<b>11.2</b>	21.8	60.4	17.8	<b>-4.0</b>
Q3:20-21	19.3	70.0	10.7	<b>-8.6</b>	23.4	71.0	5.6	<b>-17.7</b>
Q4:20-21	19.0	72.6	8.3	<b>-10.7</b>	22.5	71.7	5.8	<b>-16.7</b>
Q1:21-22	11.5	73.8	14.7	<b>3.2</b>	45.6	48.1	6.3	<b>-39.2</b>
Q2:21-22					40.7	56.4	2.9	<b>-37.8</b>

'Decrease' in Salary/Wages is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I8: Assessment and Expectation for Cost of Inputs**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	31.6	58.2	10.2	<b>-21.4</b>	36.1	58.8	5.0	<b>-31.1</b>
Q2:20-21	36.1	59.7	4.2	<b>-31.9</b>	31.6	62.2	6.1	<b>-25.5</b>
Q3:20-21	38.2	56.6	5.1	<b>-33.1</b>	44.4	53.8	1.7	<b>-42.7</b>
Q4:20-21	46.1	52.6	1.3	<b>-44.7</b>	42.2	56.3	1.5	<b>-40.7</b>
Q1:21-22	41.9	53.5	4.6	<b>-37.3</b>	47.2	50.0	2.8	<b>-44.4</b>
Q2:21-22					62.4	37.6	0.0	<b>-62.4</b>

'Decrease' in Cost of Inputs is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I9: Assessment and Expectation for Selling Price**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	7.4	66.0	26.6	<b>-19.1</b>	10.8	74.8	14.4	<b>-3.6</b>
Q2:20-21	8.9	63.4	27.7	<b>-18.8</b>	7.5	68.8	23.7	<b>-16.1</b>
Q3:20-21	8.7	75.4	15.9	<b>-7.1</b>	10.9	68.2	20.9	<b>-10.0</b>
Q4:20-21	23.9	56.3	19.7	<b>4.2</b>	15.2	72.8	12.0	<b>3.2</b>
Q1:21-22	12.7	75.6	11.8	<b>0.9</b>	33.3	52.2	14.5	<b>18.8</b>
Q2:21-22					51.8	46.8	1.4	<b>50.5</b>

'Increase' in Selling Price is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I10: Assessment and Expectation for Profit Margin**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	2.9	33.0	64.1	<b>-61.2</b>	18.6	58.5	22.9	<b>-4.2</b>
Q2:20-21	7.3	43.5	49.2	<b>-41.9</b>	11.9	44.6	43.6	<b>-31.7</b>
Q3:20-21	11.3	53.9	34.8	<b>-23.4</b>	17.4	47.9	34.7	<b>-17.4</b>
Q4:20-21	18.5	51.9	29.6	<b>-11.1</b>	21.0	54.3	24.6	<b>-3.6</b>
Q1:21-22	8.6	52.0	39.4	<b>-30.8</b>	39.2	44.3	16.5	<b>22.8</b>
Q2:21-22					42.3	50.0	7.7	<b>34.7</b>

'Increase' in Profit Margin is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I11: Assessment and Expectation for Inventories**

(Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	17.0	68.0	15.0	<b>2.0</b>	16.9	73.7	9.3	<b>7.6</b>
Q2:20-21	12.4	75.2	12.4	<b>0.0</b>	14.3	72.4	13.3	<b>1.0</b>
Q3:20-21	12.9	75.0	12.1	<b>0.8</b>	18.0	69.7	12.3	<b>5.7</b>
Q4:20-21	28.9	60.5	10.5	<b>18.4</b>	16.8	73.3	9.9	<b>6.9</b>
Q1:21-22	10.9	79.2	10.0	<b>0.9</b>	33.8	59.2	7.0	<b>26.8</b>
Q2:21-22					45.2	52.1	2.8	<b>42.4</b>

'Increase' in Inventories is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I12: Assessment and Expectation for Technical/Service Capacity** (Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	4.4	79.1	16.5	<b>-12.1</b>	14.7	82.6	2.8	<b>11.9</b>
Q2:20-21	5.6	85.2	9.3	<b>-3.7</b>	8.8	80.2	11.0	<b>-2.2</b>
Q3:20-21	9.2	83.3	7.5	<b>1.7</b>	9.5	82.9	7.6	<b>1.9</b>
Q4:20-21	20.6	69.8	9.5	<b>11.1</b>	10.0	85.0	5.0	<b>5.0</b>
Q1:21-22	12.1	81.9	6.0	<b>6.0</b>	28.6	64.3	7.1	<b>21.4</b>
Q2:21-22					70.3	29.1	0.7	<b>69.6</b>

'Increase' in Technical/Service Capacity is optimistic. Footnotes @ and # given in Table 1 are applicable here.

**Table I13: Assessment and Expectation for Physical Investment** (Percentage responses)

Quarter	Assessment				Expectation			
	Increase	No Change	Decrease	Net response	Increase	No Change	Decrease	Net response
Q1:20-21	6.7	71.9	21.3	<b>-14.6</b>	20.2	76.9	2.9	<b>17.3</b>
Q2:20-21	10.7	75.7	13.6	<b>-2.9</b>	9.1	72.7	18.2	<b>-9.1</b>
Q3:20-21	9.4	82.1	8.5	<b>0.9</b>	17.6	72.5	9.8	<b>7.8</b>
Q4:20-21	14.3	79.4	6.3	<b>7.9</b>	14.8	77.4	7.8	<b>7.0</b>
Q1:21-22	15.9	79.0	5.1	<b>10.8</b>	29.0	66.1	4.8	<b>24.2</b>
Q2:21-22					68.8	31.2	0.0	<b>68.8</b>

'Increase' in Physical Investment is optimistic. Footnotes @ and # given in Table 1 are applicable here.